



## Equipment finance solutions to improve customer cash-flow



As always, Marlin is committed to delivering superior service to our customers and partners. Our business continuity plan was designed to allow our workforce to access our systems remotely and has included tests of our technology infrastructure to ensure our ability to operate as normal during periods such as these.

We understand that many of you are feeling the same uncertainty and implementing your own business continuity plans. Please know that Marlin is here to answer any questions you or your customers might have about their financing arrangements whether in process or on existing contracts.

With Marlin Business Bank as a stable source of funding, we maintain sufficient capital to weather periods of uncertainty. We are continuing to take applications for financing and, as always, we are here to assist.

### Welbilt and Marlin created 3 different options to help our customers acquire the equipment they need:

#### Standard Program 24-60 Month

- rates as low as 7.0% for 60 months
- 2 payments due in advance

#### 90 Day Deferred\*

- timely finance option - fitting for the current environment
- generating income before the first payment is due

#### Seasonal Payment Options

- rates & terms vary
- better option for restaurants with concentrated seasonal revenue
- customer able to choose lower payments during off-season

*\*Rates subject to credit approval. Restrictions may apply. For US companies in business 2 years or longer.*

### About Marlin

Marlin Business Services Corp. (NASDAQ: MRLN), through its wholly owned subsidiary, Marlin Business Bank, is a nationwide provider of capital solutions to small businesses. With over 20 years of experience and an emphasis on partner relationships, we have structured our funding solutions with a level of flexibility and ease to meet the needs of a wide variety of industries. So while we offer lending products directly to small business owners, we also offer financing programs to equipment manufacturers, distributors, dealers and others.

For financing information, please call:

Brian Dover at 856-505-4368 or email [bdover@marlincapitalsolutions.com](mailto:bdover@marlincapitalsolutions.com)