



Equipment finance solutions to improve customer cash-flow



As always, Marlin is committed to delivering superior service to our customers and partners. Our business continuity plan was designed to allow our workforce to access our systems remotely and has included tests of our technology infrastructure to ensure our ability to operate as normal during periods such as these.

We understand that many of you are feeling the same uncertainty and implementing your own business continuity plans. Please know that Marlin is here to answer any questions you or your customers might have about their financing arrangements whether in process or on existing contracts.

With Marlin Business Bank as a stable source of funding, we maintain sufficient capital to weather periods of uncertainty. We are continuing to take applications for financing and, as always, we are here to assist.

Welbilt and Marlin created 3 different options to help our Franchise customers acquire the equipment they need:

Finance Benefits: (regardless of program)

- 100% financing
- Simple 1-page application
- Quick credit decisions
- Financed amount can include soft costs, such as shipping, installation, and KitchenCare
- Non-Welbilt equipment can also be included at a blended rate
- Franchisees can implement latest Welbilt innovation, improving overall ROI
- Equipment finance option preserves franchisees' larger bank credit lines for bigger projects like remodels and new locations



Apply Online through *fa\$Ttrak*:

<https://apply.marlincapitalsolutions.com/auth/EF?partnerid=41986114N6ZTAAI>

For financing information, please call:

Brian Dover at 856-505-4368 or email bdover@marlincapitalsolutions.com

2.99%
for 24
Months*

- below-market rate program option adds incremental sales any time of year
- minimal finance cost for franchisees to implement latest Welbilt innovation

90
Day
Deferred*

- timely finance option - fitting for the current environment
- no payments for 90 days allows equipment to begin earning improved ROI immediately, before first payment due

**Seasonal
Payment
Options**

- rates & terms vary
- better option for restaurants with concentrated seasonal revenue
- customer able to choose lower payments during off-season

*Rates subject to credit approval. Restrictions may apply. For US companies in business 2 years or longer. Available terms 24 - 60 months. Offer valid 10/1/2020 - 12/31/2020.